

Date Completed: _____

Salesperson: _____

1

SOLD TO

Company: _____
 Contact: _____
 Address: _____
 City: _____
 State/Province: _____ Zip: _____
 Phone: _____
 Email: _____

2

END USER/SHIPOUT ADDRESS

Company: _____
 Contact: _____
 City: _____
 State/Province: _____ Zip: _____
 Phone: _____
 Email: _____

3

INSTALL OR SHIP SELECTION:

Install Location	Ship Out
Indianapolis, IN Kent, OH Valley, NE Davis, OK	Knock-Down Partial Assembly Pre-Assembled
Date Trailer(s) are available for Installation: _____	NOTE: Knock-Down requires assembly & installation

4

TRAILER INFORMATION:

Trailer(s) Make _____ Trailer(s) Model _____ Mfg. Year _____
 Quantity:
 Trailer(s) VIN _____
 Trailer Length: 53' 48' 45' Other _____ NOTE: If "Other" is checked for either length or width, must complete section 7 or 8
 Trailer Width: 96" 102" Other _____
 Trailer Marker Lights (total qty): 6 10 Other _____

5

PRODUCT SELECTION:

Standard Heights for Outside Dimensions :
 60" 72" 84" 96" 98" 100" 102" 104" Non-Standard Heights:
 Height _____ (Height Range: 60" - 120")
 Will the trailer have an existing tarp that needs to be removed? No Yes NOTE: Additional charges apply

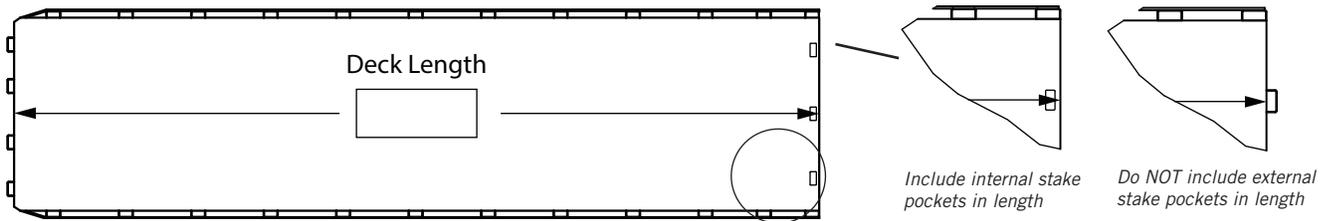
BULKHEAD	<input type="checkbox"/> Standard Non-DOT without access door <input type="checkbox"/> Standard Non-DOT with access door (T-handle locks) <small>DOT Bulkhead come standard with polished skin All other bulkheads come standard with mil finish skin.</small>	<input type="checkbox"/> DOT Bulkhead (not available with access door) <input type="checkbox"/> Standard Non-DOT with access door (cam locks) <input type="checkbox"/> Heavy Duty Non-DOT with access door (cam locks)
UPLIFTS	<input type="checkbox"/> Double Uplift Bows (8"-10" tarp drop) <input type="checkbox"/> Quad Uplift Bows (4"-5" tarp drop) <input type="checkbox"/> Quint Uplift Bows (2"-3" tarp drop)	
REAR LOCK	<input type="checkbox"/> Speed Lock (over-center operation- operate front locks without releasing rear locks)	<input type="checkbox"/> Tension Lock (screw drive operation)
CURTAIN	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> Pull Curtain (rope & pulley operation-reduced rear clearance)
Curtain Clamp	<input type="checkbox"/> AeroRad Curtain Clamp <input type="checkbox"/> Standard Classic Curtain Clamp	
PANEL COLOR	Standard Colors: <input type="checkbox"/> Black <input type="checkbox"/> White <input type="checkbox"/> Red <input type="checkbox"/> Royal Blue <input type="checkbox"/> Blue	Optional Colors: (lead times may vary) <input type="checkbox"/> Grey <input type="checkbox"/> Green

PRODUCT OPTIONS:	6 SKYLIGHT	<input type="checkbox"/> No Skylights	<input type="checkbox"/> Skylight Every Other Panel	<input type="checkbox"/> Skylight Every Panel	
	GRAPHICS	<input type="checkbox"/> No Graphics	<input type="checkbox"/> Graphics <i>(Signed graphic layout must be attached to submit order)</i>		
	<i>NOTE: Must have an approved graphic layout attached.</i>				
	BULKHEAD	<input type="checkbox"/> No Chain Rack	<input type="checkbox"/> Standard Chain Rack	<input type="checkbox"/> Enclosed Chain Rack	
		Tray Above Door / Full Width		Tray Above Door	
LIGHTS	No Lights	18" Rail Light Spacing	32" Rail Light Spacing	Full Bottom Rail Side Light Strip	
	Clear Lens	Amber Lights	Bulkhead Internal LED Spotlights	Bulkhead External Top Light Bar	

7 Deck Length

Determine style (internal or external) of stake pockets before measuring. Internal stake pockets should be included in the measurement, external stake pockets should not. **Note: An accurate deck length must be provided for any flatbeds that do not fit "industry" standard trailer lengths and fall within the cover ranges below; or the rear bow option without a full exterior sheet was selected section 5.**

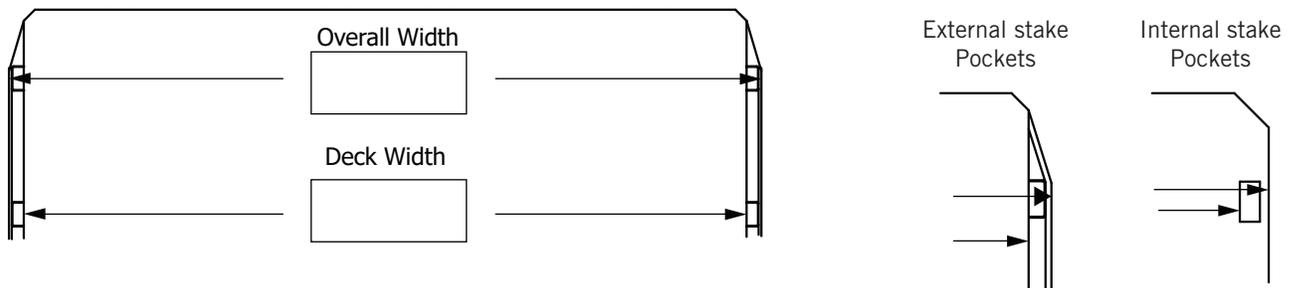
- 53' (Covers: 52'-6" to 53'-2") 48' (Covers: 47'-6" to 48'-2") 45' (Covers: 44'-6" to 45'-2")



8 Trailer Width

Determine style (internal or external) of stake pockets before measuring. When measuring the deck width internal stake pockets should be included in the measurement, external stake pockets should not. The overall width should include all components including stake pockets, rub rail, etc. **Note: An accurate width must be provided for any flatbeds that are not an "industry" standard 96" or 102" width.**

- Does the trailer have stake pockets? Yes No
 If "no": Attach track directly to trailer side rail Provide spacers to create gap between track and trailer side rail
 NOTE: A gap is required between the track and trailer side rail use Cargo restraint straps and winches.

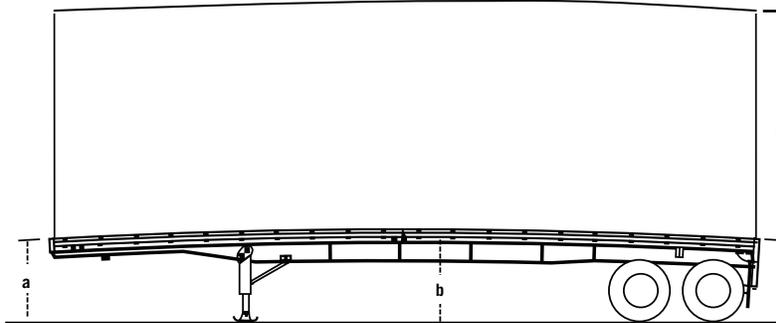


9 **Important Verification of Overall Height**

Aero Industries is not responsible for ensuring an installed Conestoga meets any applicable local, state and federal height regulations. It is the customer's responsibility to ensure compliance. A worksheet is provided below to accurately calculate the over height of an installed Conestoga. These instructions must be strictly followed to determine an accurate height.

Instructions:

- Trailer must be set at normal operating 5th wheel height. Air bags must be fully inflated to determine maximum deck height. The tractor intended to be used with the trailer should be attached prior to measuring.
- Required information:
 - (a) Measure at the front from the ground to the top of the trailer
 - (b) Measure at the center highest point from the ground to the top of the trailer
 - (c) Measure at the rear from the ground to the top of the trailer
 - (d) Conestoga height selected in section 5 **plus add 1"**



Conestoga Installed Height Verification Worksheet

Enter trailer measurements here:	(1)	Front of Trailer (a):	<input type="text"/>
	(2)	Center of Trailer (b):	<input type="text"/>
	(3)	Rear of Trailer (c):	<input type="text"/>
Enter the HIGHEST value from lines 1-3 here:	(4)	HIGHEST POINT of Trailer Measurements: <i>Largest of a, b, or c</i>	<input type="text"/>
Enter the Conestoga overall height here:	(5)	Conestoga Height from section 5 plus add 1" (d):	+ <input type="text"/>
Add lines 4 and 5:	(6)	Overall height of Conestoga and trailer:	= <input type="text"/>

Note: Conestoga internal height is 3" less than system height selected in section 5. Actual Height will be 1" higher than listed height with a roll curtain.

NOTE: Please use this worksheet to ensure the Trailer and Conestoga Overall Height meets local, state and federal height regulations!

Comments:

INDIANAPOLIS, IN
Indianapolis, IN 46241
800-535-9545
FAX: 317-244-1311

KENT, OH
Kent, OH 44240
888-237-2262
FAX: 330-626-3277

VALLEY, NE
Omaha, NE 68064
800-535-8552
FAX: 402-895-6129

Davis, OK
Davis, OK 73030

ORDER CONFIRMATION FORM

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To Be Completed by Aero	Install, Location : _____	Base Unit Price <input type="text"/>
	Ship Out, FOB: _____	Option(s) Price <input type="text"/>
	*Payment Terms: _____	Graphic Price <input type="text"/>
	**Scheduled Completion Date(s): _____	Sub-Total <input type="text"/>
	NOTES:	Freight <input type="text"/>
	<p>*Price Change Notification: Due to ongoing volatility in material and freight costs, Aero Industries reserves the right to re-quote any orders up to 30-days prior to scheduled installation/delivery date.</p> <p>** All completed orders will be invoiced on either the date of pick-up/ shipment, or the seventh business day after the order is complete. A deposit may be required for new customers and non-standard systems.</p> <p>***Scheduled Completion Date(s) for installations are contingent upon trailers arriving to the installation facility a minimum 3 business days prior to scheduled installation date.</p> <p>Completed units left at an Aero facility for more than 30-days are subject to a daily storage fee.</p>	Tax <input type="text"/>
	Total Unit Price <input type="text"/>	
	Quantity X <input type="text"/>	
	TOTAL PRICE = <input type="text"/>	

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To Be Completed by Customer	I hereby approve the specified items listed above. Orders will not be processed without completed and signed order confirmation.	
	Customer Signature _____	Date ____ / ____ / ____
	Print Name _____	Title _____
	Purchase Order _____	Phone Number _____
	Tax ID# (if applicable) _____	
<p>NOTE: Any changes to the specifications above can be subject to applicable re-stocking and/or labor charges. Aero Industries reserves the right to change payment terms of orders. ORDERS CANNOT BE CANCELLED.</p>		

Disclaimers

Width Note: The Conestoga will add approximately 6" to the overall width of the trailer. All 102" wide trailers will finish approximately 108" wide, and 96" trailers will finish approximately 102" wide. Custom height and width systems may require a 6.75" smooth face bulkhead. Please consult Federal, State, and Local agencies to ensure compliance regarding width regulations. Aero Industries, Inc. cannot ensure that any particular jurisdiction will find that the Conestoga is in compliance with Federal or State regulations and their interpretations. Conestoga conforms to all Federal DOT regulations for width. Please reference DOT #393.106 (d)(1).

Federal Excise Tax Note: Section 4051(a) imposes a 12 percent excise tax on the first retail sale of automobile truck chassis, automobile truck bodies, truck trailer and semitrailer chassis, truck trailer and semitrailer bodies, and tractors of the kind chiefly used for highway transportation in combination with a trailer or semitrailer. Trucks with gross vehicle weight ratings of 33,000 pounds or less and trailers with gross vehicle weight ratings of 26,000 pounds or less are not subject to this tax. Section 4051(b)(1) imposes a 12 percent excise tax on the price of the installation of a part or accessory installed, or caused to be installed, by the owner, lessee, or operator of any vehicle that contains an article described in 4051(a). This tax only applies to installations made not later than months after the date the vehicle was placed in service. The 4051(b) excise tax on the installation of parts or accessories is imposed on the owner, lessee, or operator of the vehicle on which parts or accessories are installed. Company is not the owner, lessee, or operator of the vehicles on which Company installs accessories. Therefore, Company is not required to pay this excise tax on account of an installation.

Potential Price Increase: Aero Industries has reserved the right to change Conestoga kit and option pricing up to 30-days prior to scheduled installation/delivery date.

Order Acceptance

Accepted by: _____
Aero Industries _____ Date ____ / ____ / ____